

Leading Change



ASCENT TRAINING

Is your organization dealing with change?

Change is inevitable. Growth is optional. In today's environment, most organizations are experiencing significant change. Yet, very few are benefiting from changing conditions. The crucial point is to improve. If you know how to change for the better you can avoid painful losses and undue frustration.

The Challenge

- The pace of change is accelerating
- Leaders have too many targets and changing priorities
- Managers often lack the skills to lead change
- People tend to resist change, undermining decisions
- There is low accountability to follow through with assignments

Build your organization's capacity for change

The Ascent Training teaches participants how to lead change. During the Ascent Training participants will learn a proven process with practical skills and tools for leading change. After the training, participants will be able to effectively tackle their most critical challenges. They will be able to overcome resistance and create a 100-Day Ascent Plan.

The Solution

- Apply a proven process for leading change
- Overcome resistance to change
- Resolve conflict effectively
- Accelerate positive change
- Create a plan to achieve critical results in 100 days

The Ascent Training

The Ascent Training will help participants get important work done while learning to apply a proven process for leading change. The Ascent Training delivers engaging instruction, skills building and action planning to tackle your organization's most critical priorities. Packed with practical insights, useful skills, and relevant examples your employees will learn how to lead change effectively. As a result, they will create a plan to achieve critical results in 100 days.

Day One

- Framing Change as an Opportunity
- Overcoming Resistance to Change
- Leading by Example
- Creating the Ascent Plan – A1
- Anticipating and Responding to Obstacles
- Making a Difference

Day Two

- Becoming a Change Champion
- Resolving Conflict
- Facilitating Change in Your Team
- Building Alliances for Change
- Gaining Buy-In through Collaboration
- Being Authentic Even Under Pressure

Our Value Proposition

- We focus on creating a plan to accomplish the organization's most critical priorities through training
- We help participants create plans to achieve critical results within 100 days
- We transfer knowledge, skills and tools for leading change to ensure that the action plans can be implemented and sustained long after we leave